

**Meeting of the Human Resources Forum**  
**Negotiation & consultation techniques**  
**La Monnaie/De Munt, Brussels, 9-11 November 2017**

**Programme**

**Thursday 9 November 2017**

- 12.00 Registration opens – at Salle Portici, La Monnaie/De Munt - 23, rue Léopold – 1000 Brussels
- 12.30 Welcome lunch
- 14.00 **Workshop on negotiation techniques, led by Pieter Lichtert from Vankelst & Co**
- 17.30 End of the day
- 19.00 **Lucio Silla** at La Monnaie/De Munt, conducted by Antonello Manacorda, staged by Tobias Kratzer

**Friday 10 November 2017**

- 09.30 **Negotiations with unions part 1 : best practices**  
At Salle Portici, La Monnaie/De Munt - 23, rue Léopold
- 10.45 Coffee break
- 11.00 **Practical negotiations, negotiations with social interlocutors Jane Crowther (Royal Opera House Covent Garden)**
- 12.30 Lunch
- 13.30 **Tour of the renovated theatre, led by Charmaine Goodchild, Technical Director La Monnaie**
- 15.00 **Interactive Workshop on *Intervision*, led by Sofie Martens (Federal Public service Health & Environment)**  
At Salle Beaufort, 5<sup>th</sup> floor, BNB/La Monnaie, Rue d'Assaut 18
- 18.00 End of the day
- 19.30 [Dinner at Restaurant Ogenblik](#)  
Galerie des Princes, 1 – 1000 Brussels

**Saturday 11 November 2017** (please note this is a public holiday in Belgium)

- 09.30 **Mediation in case of conflicts, by Hanna Fontana (Finnish National Opera and Ballet)**  
At Salle Portici, La Monnaie/De Munt - 23, rue Léopold
- 10.45 Coffee break
- 11.00 **Lessons learnt, planning for the future : short presentation of the benchmarking exercise, led by Emilie Tack, Membership Coordinator at Opera Europa**
- 12.00 End of the meeting

## Accommodation

There is a wide choice of hotels in Brussels. Here are a few ones La Monnaie/De Munt has deals with. Please mention that you are coming from the theatre when booking in order to get the best deal.

### The Dominican

Rue Léopold, 9  
1000 Brussels  
Single room: 142€, breakfast and taxes included  
[res-mail@thedominican.carlton.be](mailto:res-mail@thedominican.carlton.be)

### Motel One

Rue Royale, 120  
1000 Brussels  
Single room: 102€ (week) / 82€ (Friday & Saturday), breakfast and taxes included  
[brussels@motel-one.com](mailto:brussels@motel-one.com)

### Citadines Sainte-Catherine Brussels

51, quai au Bois à Brûler  
1000 Brussels, Belgium  
Rates depending on the time of booking  
[coralie.carels@citadines.com](mailto:coralie.carels@citadines.com)

## Registration

### **Participation fee: 100€ (Opera Europa members) / 175€ (non-Opera Europa members).**

Participation to the forum includes Thursday's and Friday's Lunch, further catering and a ticket for Lucio Silla. Friday's evening dinner is optional – but highly recommended - and to be paid individually in the restaurant.

To register, please fill in the following form and return it to [emilie@opera-europa.org](mailto:emilie@opera-europa.org) by 20th October 2017. (If more than two participants, please simply add to the form!)

Organisation:		
	Participant 1	Participant 2
Name		
Position		
E-mail address		
Thursday evening – Lucia Silla (included)		
Friday evening – <i>Dinner</i> (not included)		

### **TOTAL DUE:**

### **Payment**

#### ° Payment by credit card

Name:  
Credit card number:  
Expiry date:  
Three digit security code:

#### ° Payment by bank transfer to

Opera Europa  
IBAN: BE07-0910-1274-9566  
SWIFT/BIC code: GKCCBEBB  
Opera Europa tax number: BE0478892265